

ALI AHMED 阿里

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Wechat : Ali320096 – LinkedIn ali-ahmed96 www.aliahmed96.com

AI Developer & Founder of Wen Ming Academy | Experienced in Business Development & AI-driven solutions | Passionate about integrating technology into education and creating innovative, real-world applications.

EXPERIENCE

Strategic Partnerships and Business Development Manager

Sahm Capital Apr 2024 - Present

- Develop and strengthen strategic partnerships to identify untapped opportunities and drive business growth.
- Craft and implement tailored client acquisition strategies to optimize processes and maximize engagement.
- Foster long-term relationships by delivering innovative solutions and ensuring sustainable success.

AI Researcher

Nanjing University of Science and Technology Sep 2022 - Apr 2024

- Developed an enhanced YOLOv8 model with hybrid-domain attention mechanisms for disaster victim detection.

Business Development Manager

Nanjing Jiali Culture Media(ByteDance) January 2021 — September 2022

- Managed and trained over 80 TikTok anchors, helping them develop their talents, gain popularity, and succeed on the platform.
- Supported business development and strategy formulation, adapting to the Middle Eastern market and cultural needs of anchors.

Translator and AI Localization Specialist

IQIYI INTERNATIONAL March 2020 — April 2021

- Translated and reviewed over 200 episodes of Chinese TV series while contributing to a prototype AI system for automating Arabic subtitle translations, improving efficiency and quality assurance processes.

SELF-EMPLOYMENT

Co-founded Wen Ming Academy May 2023 - February 2024

- Co-founded Wen Ming Academy to provide comprehensive Chinese courses for Arabic speakers, addressing the growing demand for professional Chinese resources.
- Managed content creation, video editing, website development, and team operations, designing the platform using WordPress.

EDUCATION

Master, Nanjing University of Science and Technology September 2021 — April 2024

Master's Degree in Computer Vision and Artificial Intelligence

Bachelor-, Nanjing University of Science and Technology September 2017 — June 2021

Software Engineering

SKILLS

Arabic | English | 中文 | Chinese | Machine Learning & AI | Python | Flask | PHP | Web Development | Data Handling: Data Collection, Data Augmentation, Image Segmentation | Project Management Tools: Microsoft Office | Lark | Feishu | Content Creation | Business Development | Strategic Planning | Content Creation & Management | Team Management & Training | Market Entry Strategies